

Foodservice sales per concept were distributed as follows:

Sales	Euro million	% Ch 11/10
Pizza Hut	60,45	-6.5%
Pans/Bocatta	20,81	-5.4%
KFC	9,73	0.7%
Burger King	22,63	-5.0%
Pasta Caffé (Portugal)	6,40	-9.8%
Ô Kilo	4,33	-14.6%
Quiosques	2,63	-10.8%
Cafetarias	5,52	-22.6%
Flor d' Oliveira	0,43	-5.9%
Catering	4,89	-31.6%
Concessions and Others	8,15	-5.0%
Portugal	145,97	-7.9%
Pizza Móvil	13,76	-5.4%
Pasta Caffé (Espanha)	1,40	-29.2%
Burger King Espanha	29,46	-5.8%
Spain	44,62	-6.7%
Total without RiR 2010	190,59	-7.6%
Total Sales Restaurants	190,59	-8.1%

In the two markets where we operate sales fell sharply, but with different trending signals. In Portugal there was an accelerated drop in sales throughout the year, while in Spain this tendency slowed in the two last quarters.

In Portugal, sales not including extraordinary events fell by 7.9%:

- Shopping centres recorded steep drops in traffic and foodservice sales, especially in the third and fourth quarters;
- The introduction of tolls and successive increases in petrol prices had a strong negative impact on traffic and consequently on foodservice sales at service stations;
- Less impact from reduced foodservice consumption on the counter brands: KFC, Burger King and Pans;
- More positive performance of Pizza Hut home delivery helped counter the brand's reduced sales;
- Pasta Caffé was recovering shares up to mid-year, but this trend was reversed as the economic situation worsened and at the end of the year it was the most affected brand;