

## PORTUGAL SERVICE AREAS



Motorway service areas are a significant activity area for the Ibersol Group and at year's end comprised 33 units – 23 Sol units and 10 units for the A5, Lusoponte, A8, Carvalhos and Modivas.

Following the concession contracts established with AENOR, for a total of 28 units, Ibersol decided to present itself to consumers under its own specific Sol brand for motorway service areas.

In 2011 this business segment (Sol service areas and others) attained 8,5 million euros in sales and employed 293 people. Activity was strongly impacted after tolls were introduced on the former Scuts motorways, drastically reducing traffic.

The Sol brand specializes in urban and long distance motorway foodservices, with functional modern units that provide meals adjusted to consumer needs and services well beyond those found in typical service

area café-restaurants. Given the variety of customer profiles visiting Sol units, the brand is prepared to offer all of them an enjoyable experience.

Sol units offer quick meals and varied menus at affordable prices, freshly prepared and always with attentive personalized service. At several locations Sol units include internationally well-known brands such as Pans & Company, Burger King and KFC, all covered by the comprehensive certification plan in accordance with the demanding ISO 22000 international food safety standard.

Sol units also offer additional services: smoking area, separate diaper-changing facility, lounge area, free wi-fi, sockets for charging computers or mobile phones, ATM services, consultation of daily newspapers and the sale of newspapers and magazines, last minute gifts and drive-in service.