



IBERSOL – SGPS, SA

Publicly Listed Company

Registered office: Praça do Bom Sucesso 105/159, 9th floor, Porto

Share Capital: Euro 20.000.000

Commercial Registry : Oporto under the number 501669477

Fiscal Number: 501669477

Consolidated Report & Accounts **1st Quarter 2016** **(not audited)**

- **Consolidated Turnover of EUR 53 million**
Increase of 12% over the 1st quarter of 2015
- **Consolidated EBITDA reached EUR 9.3 million.**
- **EBITDA adjusted from non-recurring facts of EUR 6.9 million**
YoY EBITDA increased 18.5%.
- **Consolidated net Profit of EUR 5.9 million**
- **Consolidated net profit adjusted from non-recurring facts of EUR 2.7 million**

Consolidated Management Report

Activity

The positive evolution of the demand in the Iberian Peninsula coupled with the effects of the openings during 2015 contributed to maintain the business growth trend in this period.

The consolidated turnover amounted to EUR 53 million which compares with EUR 47.3 million in the first quarter 2015.

Group restaurant sales amounted to EUR 52.3 million, a growth of 12.3% as follows:

| <u>SALES IN RESTAURANTS</u> | <u>Million €</u> | <u>Ch. 16/15</u> |
|-----------------------------|------------------|------------------|
| Restaurants | 16,74 | 8,1% |
| Counters | 31,07 | 17,0% |
| Concessions & Catering | 4,54 | -0,8% |
| <u>Total Sales</u> | <u>52,36</u> | <u>12,3%</u> |

With a more favorable context, the segment of restaurants grew above than the market, with main emphasis on the performance of the Pizza Hut.

In the counters segment, the brands which we operate maintained the trend observed last year with market share gains and growth rates influenced by a higher number of units operating.

In the "Catering and Concessions" business, although closed 5 units at the beginning of the quarter, sales remained similar than the same period of 2015.

During the quarter, because the concession periods ended, we closed five units located in Service Areas that included five cafeterias and two Pans. Continuing the process of simplification the offer in Service Areas with less traffic, we closed two more Pans to remain only with cafeteria services.

Following the selective expansion strategy in malls opened a Pizza Hut and a Burger King in Arcade Shopping Braga. In the Centro Universitário do Porto we opened a restaurant and we have a reference space for catering events.

At the end of the quarter the Group operated 372 own restaurants, as shown below:

| N° of Stores | 2015 | 2016 | | 2016 |
|-------------------------------|------------|----------|----------|------------|
| | 31-Dec | Openings | Closings | 31-Mar |
| PORTUGAL | 304 | 4 | 9 | 299 |
| Own Stores | 303 | 4 | 9 | 298 |
| Pizza Hut | 92 | 1 | | 93 |
| Okilo+MIT | 6 | | | 6 |
| Pans+Roulotte | 51 | | 4 | 47 |
| Burger King | 54 | 1 | | 55 |
| KFC | 18 | | | 18 |
| Pasta Caffé | 10 | | | 10 |
| Quiosques | 9 | | | 9 |
| Flor d' Oliveira | 0 | | | 0 |
| Cafetarias | 35 | | 5 | 30 |
| Catering | 6 | 1 | | 7 |
| Concessions & Other | 22 | 1 | | 23 |
| Franchise Stores | 1 | | | 1 |
| SPAIN | 83 | 0 | 0 | 83 |
| Own Stores | 66 | 0 | 0 | 66 |
| Pizza Móvil | 33 | | | 33 |
| Burger King | 33 | | | 33 |
| Franchise Stores | 17 | | | 17 |
| ANGOLA | 8 | 0 | | 8 |
| KFC | 7 | | | 7 |
| Pizza Hut | 1 | | | 1 |
| Total Own stores | 377 | 4 | 9 | 372 |
| Total Franchise stores | 18 | 0 | 0 | 18 |
| TOTAL | 395 | 4 | 9 | 390 |

Results

The consolidated net income of the 1Q amounted to EUR 5.9 million, EUR 3.5 million more than what had been registered in Q1 2015.

At the end of the quarter the group received a financial compensation for the loss of traffic caused by the implementation of tolls on ex-Scuts and also the refund of concession rights, plus the inherent interest, timely paid with the signing of three contracts whose object were not implemented.

Consequently, for a better understanding of the result to the operation of the first quarter we segregated the impact of these non-recurring income. The adjusted statement which is presented below will be the reference for comparative purposes with the first quarter of last year.

| | 31-03-2016 | Non- recurring income | Adjusted 31-03-2016 |
|--|-------------------|-----------------------|---------------------|
| Operating Income | | | |
| Sales | 52.807.354 | | 52.807.354 |
| Rendered services | 149.970 | | 149.970 |
| Other operating income | 3.969.565 | -2.397.758 | 1.571.807 |
| Total operating income | 56.926.889 | -2.397.758 | 54.529.131 |
| Operating Costs | | | |
| Cost of sales | 12.930.687 | | 12.930.687 |
| External supplies and services | 16.721.037 | | 16.721.037 |
| Personnel costs | 16.810.068 | | 16.810.068 |
| Amortisation, depreciation and impairment losses | 2.717.675 | | 2.717.675 |
| Other operating costs | 1.185.285 | | 1.185.285 |
| Total operating costs | 50.364.752 | 0 | 50.364.752 |
| Operating Income | 6.562.137 | -2.397.758 | 4.164.379 |
| EBITDA | 9.279.812 | -2.397.758 | 6.882.054 |
| Net financing cost | 1.051.026 | -1.570.323 | -519.297 |
| Gain (losses) in joint controlled subsidiaries - Equity method | -8.309 | | -8.309 |
| Profit before tax | 7.604.854 | -3.968.081 | 3.636.773 |
| Income tax expense | 1.741.233 | -833.297 | 907.936 |
| Net profit | 5.863.621 | -3.134.784 | 2.728.837 |

Thus, the adjusted net income for the 1st quarter is EUR 2.7 million, compared with EUR 2.3 million in the same period 2015.

The **gross margin** corresponds to 75.6% of turnover (Q1 2015: 76.3%) reflecting a more aggressive promotional activity and the greater weight of the counters in sales.

The cost structure continues to show the dynamics of recent years which ensures a return of leverage whenever it records a turnover growth. In fact, there was a dilution of the weight in the items:

- **Staff costs:** increase of 10.5%, below the evolution of sales, representing 31.7% of the turnover (Q1 15: 32.3%). The permanent focus on management of the staff hours and the dilution of structure costs compensate the effects of a rise of more than 5% in the minimum wage in Portugal;

- **Supplies and services:** increase of 9.4%, representing 31.6% of turnover, 0.7 pp less than in Q1 2015. With the continued control efforts and renegotiation of overheads carried on the recent years we managed to maintain fixed costs.

Other operating income increased by about 1 million corresponds almost entirely to income from a consulting services contract in this quarter.

Furthermore, **other operating costs** also increased by about EUR 1.2 million, due to costs associated with closures (€ 0.5 million) and exchange rate differences in the amount of 505 thousand euros recorded in the Angolan subsidiary by depreciation the AKZ against foreign currencies in which are denominated some liabilities and some assets indexed.

Therefore, adjusted EBITDA increased by EUR 1 million and amounted to 6.9 million euros, ie 18.5% more than in the same quarter of 2015.

The adjusted consolidated EBIT margin increased from 7.0% of turnover to 7.9%, corresponding to an operating profit of EUR 4.2 million.

Adjusted consolidated financial results were negative in EUR 520 thousand, about EUR 370 thousand above than Q1 15 and at the same level of the 1st quarter of 2014. Should be noted that in the first quarter 2015 exchange differences calculated in Angola were favorable in about 275 thousand euros and were recorded in the rubrics of the net financing costs

The average cost of funds, which stood at 4.5%, was substantially higher than Q1 2015. Despite the reduction of the rates of loans seen over the last twelve months in Europe, the increased weight of financing contracted in Angola (35% of total group loans) with interest rates much higher than the average Group made the average cost of borrowing to rise 1%

Financial Situation

Total Assets amounted to EUR 245million and equity stood at EUR 136 million representing 56% of assets.

As is characteristic of this business, the current assets are lower than the current liabilities. The negative working capital stood at EUR 27 million but EUR 4.7 million below the end of last year.

The CAPEX amounted to EUR 2.6 million mainly directed to the expansion and refurbishment of some Pizza Hut restaurants.

The net debt on March 31, 2016 amounted to EUR 20 million, EUR 2 million lower than the figure recorded at the end of 2015.

Own Shares

During the first quarter of 2016 there has not been registered transactions of own shares. On the 31st March the company held 2,000,000 own shares, representing 10% of the capital, for an amount of EUR 11,179,644, corresponding to an average price per share of EUR 5.59.

Outlook

In the second quarter we expect to maintain the trend of sales that occurred in the first and a more pressure on margins. Next July 1 will enter in effect the law which establishes the intermediate rate of VAT for food in restoration services, which will recover the effects when occurred the reverse movement (year 2012).

The expansion plan will result in the opening of at least 13 new units, which include 2 or 3 in Angola. We keep the purpose of continuing the plan modernization and refurbishment of existing units, especially Pizza Hut.

In Angola, the export oil revenues not reach even the amount needed to, despite the significant reduction in imports, ensure their coverage, so it is likely to remain the pace of devaluation during

2016. Thus, keeping the current difficulties in payments abroad we will give special attention to the cover of the foreign exchange risk.

Porto, 18th May 2016

António Alberto Guerra Leal Teixeira

António Carlos Vaz Pinto de Sousa

Juan Carlos Vázquez-Dodero

Declaration of Conformity

In compliance with paragraph c) of section 1 of article 246 of the Securities Market Code each member of the board identified below declares that to the best of their knowledge:

- (i) the consolidated financial statements of Ibersol SGPS, SA, referring to the first quarter, were drawn up in compliance with applicable accounting rules and provide a true and suitable picture of the assets and liabilities, financial situation and results of Ibersol SGPS, S.A., and the companies included in the consolidation perimeter; and
- (ii) the interim management report includes a fair review of the important events that have occurred in the first nine months of this year and the evolution of business performance and the position of all the companies included in consolidation.

António Alberto Guerra Leal Teixeira
António Carlos Vaz Pinto Sousa
Juan Carlos Vásquez-Dodero

Chairman of Board Directors
Member of Board Directors
Member of Board Directors

Ibersol S.G.P.S., S.A.

Consolidated Financial Statements

31st March 2016

IBERSOL S.G.P.S., S.A.
CONSOLIDATED STATEMENT OF FINANCIAL POSITION ON 31st MARCH 2016 AND 31st DECEMBER 2015
(values in euros)

| ASSETS | Notes | 31-12-2015 | 31-12-2015 |
|--|--------------|---------------------------|---------------------------|
| Non-current | | | |
| Tangible fixed assets | 7 | 137.989.176 | 141.633.142 |
| Goodwill | 8 | 40.509.009 | 40.509.009 |
| Intangible assets | 8 | 11.195.621 | 11.431.871 |
| Deferred tax assets | | 3.268.861 | 3.294.546 |
| Financial investments - joint controlled subsidiaries | | 2.409.582 | 2.417.891 |
| Other financial investments | | 408.194 | 402.591 |
| Other financial assets | | 10.573.511 | 7.098.836 |
| Other non-current assets | | 1.384.562 | 1.408.996 |
| Total non-current assets | | <u>207.738.516</u> | <u>208.196.882</u> |
| Current | | | |
| Stocks | | 7.147.238 | 7.711.071 |
| Cash and bank deposits | | 16.696.385 | 14.471.082 |
| Income tax receivable | | 947.606 | 144.108 |
| Other current assets | 15 | 12.441.616 | 10.793.400 |
| Total current assets | | <u>37.232.845</u> | <u>33.119.661</u> |
| Total Assets | | <u>244.971.361</u> | <u>241.316.543</u> |
| EQUITY AND LIABILITIES | | | |
| EQUITY | | | |
| Capital and reserves attributable to shareholders | | | |
| Share capital | | 20.000.000 | 20.000.000 |
| Own shares | | -11.179.644 | -11.179.644 |
| Conversion Reserves | | -1.809.489 | -850.439 |
| Legal Reserves | | 4.000.001 | 4.000.001 |
| Other Reserves & Retained Results | | 118.204.920 | 107.372.132 |
| Net profit in the year | | 5.913.159 | 10.582.266 |
| | | <u>135.128.947</u> | <u>129.924.316</u> |
| Non-controlling interest | | 1.023.357 | 5.121.687 |
| Total Equity | | <u>136.152.304</u> | <u>135.046.003</u> |
| LIABILITIES | | | |
| Non-current | | | |
| Loans | | 29.753.668 | 25.309.774 |
| Deferred tax liabilities | | 10.032.414 | 10.046.125 |
| Provisions | | 861.962 | 861.962 |
| Derivative financial instrument | | 181.602 | 181.602 |
| Other non-current liabilities | | 232.501 | 239.713 |
| Total non-current liabilities | | <u>41.062.147</u> | <u>36.639.176</u> |
| Current | | | |
| Loans | | 17.944.707 | 18.125.529 |
| Accounts payable to suppl. and accrued costs | | 36.252.265 | 41.398.168 |
| Income tax payable | | 3.284.267 | 1.390.543 |
| Other current liabilities | 15 | 10.275.671 | 8.717.124 |
| Total current liabilities | | <u>67.756.910</u> | <u>69.631.364</u> |
| Total Liabilities | | <u>108.819.057</u> | <u>106.270.540</u> |
| Total Equity and Liabilities | | <u>244.971.361</u> | <u>241.316.543</u> |

The Board of Directors,

IBERSOL S.G.P.S., S.A.
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE THREE MONTHS PERIOD ENDED 31 MARCH, 2016 AND 2015
(values in euros)

| | <u>Notes</u> | <u>31-03-2016</u> | <u>31-03-2015</u> |
|---|--------------|--------------------------|--------------------------|
| Operating Income | | | |
| Sales | 5 | 52.807.354 | 47.121.813 |
| Rendered services | 5 | 149.970 | 148.943 |
| Other operating income | 6 | <u>3.969.565</u> | <u>541.178</u> |
| Total operating income | | <u>56.926.889</u> | <u>47.811.934</u> |
| Operating Costs | | | |
| Cost of sales | | 12.930.687 | 11.221.713 |
| External supplies and services | | 16.721.037 | 15.291.194 |
| Personnel costs | | 16.810.068 | 15.207.382 |
| Amortisation, depreciation and impairment losses | 7 e 8 | 2.717.675 | 2.484.139 |
| Other operating costs | | <u>1.185.285</u> | <u>281.918</u> |
| Total operating costs | | <u>50.364.752</u> | <u>44.486.346</u> |
| Operating Income | | <u>6.562.137</u> | <u>3.325.588</u> |
| Net financing cost | 16 | 1.051.026 | -148.650 |
| Gain (losses) in joint controlled subsidiaries - Equity method | | <u>-8.309</u> | <u>4.562</u> |
| Profit before tax | | <u>7.604.854</u> | <u>3.181.500</u> |
| Income tax expense | | 1.741.233 | 849.531 |
| Net profit | | <u>5.863.621</u> | <u>2.331.969</u> |
| Other comprehensive income: | | | |
| Change in currency conversion reserve (net of tax and that can be recycled for results) | | <u>-959.050</u> | <u>99.936</u> |
| TOTAL COMPREHENSIVE INCOME | | <u>4.904.571</u> | <u>2.431.905</u> |
| Net profit attributable to: | | | |
| Owners of the parent | | 5.913.159 | 2.371.180 |
| Non-controlling interest | | <u>-49.538</u> | <u>-39.211</u> |
| | | <u>5.863.621</u> | <u>2.331.969</u> |
| Total comprehensive income attributable to: | | | |
| Owners of the parent | | 4.954.109 | 2.471.116 |
| Non-controlling interest | | <u>-49.538</u> | <u>-39.211</u> |
| | | <u>4.904.571</u> | <u>2.431.905</u> |
| Earnings per share: | | | |
| Basic | 9 | <u>0,33</u> | <u>0,13</u> |
| Diluted | | <u>0,33</u> | <u>0,13</u> |

The Board of Directors,

IBERSOL S.G.P.S., S.A.
Statement of Alterations to the Consolidated Equity
for the three months period ended 31st March, 2016 and 2015
(value in euros)

| Note | Assigned to shareholders | | | | | | | Non-controlling interest | Total Equity |
|--|--------------------------|--------------------|---------------------|------------------|-----------------------------------|-------------------|---------------------|--------------------------|--------------------|
| | Share Capital | Own Shares | Conversion Reserves | Legal Reserves | Other Reserves & Retained Results | Net Profit | Total parent equity | | |
| Balance on 1 January 2015 | 20.000.000 | -11.179.644 | 68.631 | 4.000.001 | 100.691.623 | 7.756.088 | 121.336.699 | 4.976.886 | 126.313.585 |
| Changes in the period: | | | | | | | | | |
| Application of the consolidated profit from 2014: | | | | | | | | | |
| Transfer to reserves and retained results | | | | | 7.756.088 | -7.756.088 | - | | - |
| Conversion reserves - Angola | | | 99.936 | | | | 99.936 | | 99.936 |
| Net consolidated income in the three month period ended on 31 March 2015 | | | | | | | 2.371.180 | -39.211 | 2.331.969 |
| Total changes in the period | | | | | | 7.756.088 | 2.471.116 | -39.211 | 2.431.905 |
| Net profit | | | | | | 2.371.180 | 2.371.180 | -39.211 | 2.331.969 |
| Total comprehensive income | | | | | | | 2.471.116 | -39.211 | 2.431.905 |
| Transactions with capital owners in the period | | | | | | | | | |
| Application of the consolidated profit from 2014: | | | | | | | | | |
| Paid dividends | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Balance on 31 March 2015 | 20.000.000 | -11.179.644 | 68.631 | 4.000.001 | 100.691.623 | 15.512.176 | 123.807.815 | 4.937.675 | 128.745.490 |
| Balance on 1 January 2016 | 20.000.000 | -11.179.644 | -850.439 | 4.000.001 | 107.372.132 | 10.582.266 | 129.924.316 | 5.121.687 | 135.046.003 |
| Changes in the period: | | | | | | | | | |
| Application of the consolidated profit from 2015: | | | | | | | | | |
| Transfer to reserves and retained results | | | | | 10.582.266 | -10.582.266 | - | | - |
| Non-controlling interest change | | | | | 250.522 | | 250.522 | -250.522 | - |
| Conversion reserves - Angola | | | -959.050 | | | | -959.050 | | -959.050 |
| Net consolidated income in the three month period ended on 31 March 2016 | | | | | | | 5.913.159 | -49.538 | 5.863.621 |
| Total changes in the period | - | - | -959.050 | - | 10.832.788 | -4.669.107 | 5.204.631 | -300.060 | 4.904.571 |
| Net profit | | | | | | 5.913.159 | 5.913.159 | -49.538 | 5.863.621 |
| Total comprehensive income | | | | | | | 4.954.109 | -49.538 | 4.904.571 |
| Transactions with capital owners in the period | | | | | | | | | |
| Application of the consolidated profit from 2015: | | | | | | | | | |
| Paid dividends | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Balance on 31 March 2016 | 20.000.000 | -11.179.644 | -1.809.489 | 4.000.001 | 118.204.920 | 5.913.159 | 135.128.947 | 1.023.357 | 136.152.304 |

The Board of Directors,

IBERSOL S.G.P.S., S.A.
Consolidated Cash Flow Statements
for the three months period ended 31 March, 2016 and 2015
(value in euros)

| | Note | Three months period ending on | |
|--|------|-------------------------------|-------------------|
| | | March 31 | |
| | | 2016 | 2015 |
| Cash Flows from Operating Activities | | | |
| Receipts from clients | | 53.333.327 | 47.132.686 |
| Payments to suppliers | | -37.535.197 | -32.359.098 |
| Staff payments | | -12.243.159 | -9.361.468 |
| Payments/receipt of income tax | | -570.529 | -140.049 |
| Other paym./receipts related with operating activities | | 4.275.201 | -2.224.579 |
| Flows from operating activities (1) | | 7.259.643 | 3.047.492 |
| Cash Flows from Investment Activities | | | |
| Receipts from: | | | |
| Financial investments | | | |
| Tangible fixed assets | | 1.967 | 13.135 |
| Intangible assets | | | |
| Investment benefits | | | 57.314 |
| Interest received | | 1.599.771 | 22.954 |
| Payments for: | | | |
| Financial Investments | | 5.604 | |
| Other financial assets | | 3.474.665 | 11.188 |
| Tangible fixed assets | | 5.332.608 | 5.533.816 |
| Intangible assets | | 278.138 | 476.243 |
| Other | | 500.000 | |
| Flows from investment activities (2) | | -7.989.277 | -5.927.844 |
| Cash flows from financing activities | | | |
| Receipts from: | | | |
| Loans obtained | | 7.205.210 | 1.338.046 |
| Payments for: | | | |
| Loans obtained | | 662.666 | 695.858 |
| Amortisation of financial leasing contracts | | 37.807 | |
| Interest and similar costs | | 480.798 | 459.047 |
| Dividends paid | | 3.647.565 | |
| Flows from financing activities (3) | | 2.376.374 | 183.141 |
| Change in cash & cash equivalents (4)=(1)+(2)+(3) | | 1.646.740 | -2.697.211 |
| Perimeter changes effect | | | |
| Exchange rate differences effect | | 463.256 | -152.329 |
| Cash & cash equivalents at the start of the period | | 14.425.207 | 13.471.613 |
| Cash & cash equivalents at end of the period | | 16.535.203 | 10.622.073 |

The Board of Directors,

IBERSOL SGPS, S.A.
ANNEX TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2016

(Values in euros)

1. INTRODUCTION

IBERSOL, SGPS, SA (“Company” or “Ibersol”) has its head office at Praça do Bom Sucesso, Edifício Península n.º 105 a 159 – 9º, 4150-146 Porto, Portugal. Ibersol’s subsidiaries (jointly called the Group), operate a network of 390 units in the restaurant segment through the brands Pizza Hut, Pasta Caffé, Pans & Company, Kentucky Fried Chicken, Burger King, O’ Kilo, Roulotte, Café Sô, Quiosques, Pizza Móvil, Miit, Sol, Sugestões e Opções, Silva Carvalho Catering e Palace Catering, coffee counters and other concessions. The group has 372 units which it operates and 18 units under a franchise contract. Of this universe, 83 are headquartered in Spain, of which 66 are own establishments and 17 are franchised establishments, and 8 in Angola.

Ibersol is a public limited company listed on the Euronext of Lisbon.

2. MAIN ACCOUNTING POLICIES

The main accounting policies applied in preparing these consolidated financial statements are identical to those used in preparing information for the periods ended March 31 and December 31, 2015, as described in the complete financial statements for the prior year presented, except for the exchange currency differences included in other income / other operating costs and excluded from net financing cost.

2.1 Presentation basis

These consolidated financial statements were prepared according to the International Financial Reporting Standards (IFRS), as applied in the European Union and in force on 01 January 2016, mainly with the international standard n.º. 34 – Interim Financial Report.

3. IMPORTANT ACCOUNTING ESTIMATES AND JUDGMENTS

There were no substantial differences between accounting estimates and judgments applied on 31 December 2015 and the accounting values considered in the three months period ended on the 31 March 2016.

4. INFORMATION ABOUT THE COMPANIES INCLUDED IN THE CONSOLIDATION AND OTHER COMPANIES

4.1. The following group companies were included in the consolidation on 31st March 2016 and 31st March and 31st December 2015:

| Company | Head Office | % Shareholding | | |
|---|-----------------|----------------|--------|--------|
| | | Mar-16 | Mar-15 | Dec-15 |
| Parent company | | | | |
| Ibersol SGPS, S.A. | Porto | parent | parent | parent |
| Subsidiary companies | | | | |
| Iberusa Hotelaria e Restauração, S.A. | Porto | 100% | 100% | 100% |
| Ibersol Restauração, S.A. | Porto | 100% | 100% | 100% |
| Ibersande Restauração, S.A. | Porto | 80% | 80% | 80% |
| Ibersol Madeira e Açores Restauração, S.A. | Funchal | 100% | 100% | 100% |
| Ibersol - Hotelaria e Turismo, S.A. | Porto | 100% | 100% | 100% |
| Iberking Restauração, S.A. | Porto | 100% | 100% | 100% |
| Iberaki Restauração, S.A. | Porto | 100% | 100% | 100% |
| Restmon Portugal, Lda | Porto | 61% | 61% | 61% |
| Vidisco, S.L. | Vigo - Espanha | 100% | 100% | 100% |
| Inverpeninsular, S.L. | Vigo - Espanha | 100% | 100% | 100% |
| Ibergourmet Produtos Alimentares, S.A. | Porto | 100% | 100% | 100% |
| Ferro & Ferro, Lda. | Porto | 100% | 100% | 100% |
| Asurebi SGPS, S.A. | Porto | 100% | 100% | 100% |
| Charlotte Develops, SL | Madrid-Espanha | 100% | 100% | 100% |
| Firmoven Restauração, S.A. | Porto | 100% | 100% | 100% |
| (c) IBR - Sociedade Imobiliária, S.A. | Porto | 100% | 98% | 98% |
| Eggon SGPS, S.A. | Porto | 100% | 100% | 100% |
| Anatir SGPS, S.A. | Porto | 100% | 100% | 100% |
| Lurca, SA | Madrid-Espanha | 100% | 100% | 100% |
| Q.R.M.- Projectos Turísticos, S.A | Porto | 100% | 100% | 100% |
| Sugestões e Opções-Actividades Turísticas, S.A | Porto | 100% | 100% | 100% |
| Resboavista- Restauração Internacional, Lda | Porto | 100% | 100% | 100% |
| José Silva Carvalho Catering, S.A | Porto | 100% | 100% | 100% |
| (a) Iberusa Central de Compras para Restauração ACE | Porto | 100% | 100% | 100% |
| (b) Vidisco, Pasta Café Union Temporal de Empresas | Vigo - Espanha | 100% | 100% | 100% |
| Maestro - Serviços de Gestão Hoteleira, S.A. | Porto | 100% | 100% | 100% |
| SEC - Eventos e Catering, S.A. | Porto | 100% | 100% | 100% |
| IBERSOL - Angola, S.A. | Luanda - Angola | 100% | 100% | 100% |
| HCI - Imobiliária, S.A. | Luanda - Angola | 100% | 100% | 100% |
| (c) Gravos 2012, S.A. | Porto | 100% | 98% | 98% |
| Companies controlled jointly | | | | |
| UQ Consult - Serviços de Apoio à Gestão, S.A. | Porto | 50% | 50% | 50% |

(a) Company consortium agreement that acts as the Purchasing and Logistics Centre and provides the respective restaurants with raw materials and maintenance services.

(b) Union Temporal de Empresas which was founded in 2005 and that during the year functioned as the Purchasing Centre in Spain by providing raw materials to the respective restaurants.

(c) Changes resulting from intra-group sale of 10% of the subsidiary IBR by Ibersande subsidiary to subsidiary Asurebi.

The subsidiary companies were included in the consolidation by the full consolidation method. UQ Consult, the Jointly controlled entity, was subject to the equity method according to the group's shareholding in this company.

The shareholding percentages in the indicated companies imply an identical percentage in voting rights.

4.2. Alterations to the consolidation perimeter

4.2.1. Acquisition of new companies

The group did not buy any subsidiary in the three months period ended on 31 March 2016.

4.2.2. Disposals

The group did not sell any of its subsidiaries in the three months period ended on 31 March 2016.

4.2.3. Change in % shareholding

On January 2, 2016, the Ibersande subsidiary sells its 10% share in the subsidiary IBR Imobiliária, SGPS to Asurebi.

As the Group has a shareholding of 80% in subsidiary Ibersande and IBR of 100% in subsidiary Gravos, with that sale the change in the percentage of group share changes from 98% to 100% of the two subsidiaries IBR and Gravos.

5. INFORMATION PER SEGMENT

Ibersol monitors the business based on following segmentation:

| SEGMENT | BRANDS | | | | | |
|----------------|-----------|-------------|-------------|--------------------|------|----------------|
| Restaurants | Pizza Hut | Pasta Caffè | Pizza Movil | | | |
| Counters | KFC | O'Kilo | Miit | Burguer King | Pans | Coffee Counter |
| Other business | Sol (SA) | Concessões | Catering | Convenience stores | | |

The results per segment for the three month period ended on 31 March 2016 and 2015 were as follows:

| | Restaurants | Counters | Concessions and Catering | Other, write off and adjustments | Total Group |
|--|-------------------|-------------------|-----------------------------|--|-------------------|
| 31 March 2016 | | | | | |
| Inter-segment client | - | - | - | - | - |
| External client | 17.230.042 | 31.079.802 | 4.569.124 | 78.356 | 52.957.324 |
| Total sales and services | 17.230.042 | 31.079.802 | 4.569.124 | 78.356 | 52.957.324 |
| Royalties | 767.340 | 1.449.128 | 52.015 | - | 2.268.483 |
| Operating cash-flow (EBITDA) | 1.905.901 | 4.294.974 | 3.078.937 | - | 9.279.812 |
| Amortisation, depreciation and impairment losses | 642.000 | 1.585.255 | 430.997 | 59.424 | 2.717.675 |
| Operating income (EBIT) | 1.263.901 | 2.709.719 | 2.647.941 | -59.424 | 6.562.137 |

| | Restaurants | Counters | Concessions and Catering | Other, write off and adjustments | Total Group |
|--|-------------------|-------------------|-----------------------------|--|-------------------|
| 31 March 2015 | | | | | |
| Inter-segment client | - | - | - | - | - |
| External client | 15.964.251 | 26.636.399 | 4.609.115 | 60.991 | 47.270.756 |
| Total sales and services | 15.964.251 | 26.636.399 | 4.609.115 | 60.991 | 47.270.756 |
| Royalties | 674.721 | 1.202.511 | 41.443 | - | 1.918.675 |
| Operating cash-flow (EBITDA) | 1.484.947 | 4.287.815 | 35.614 | 1.351 | 5.809.727 |
| Amortisation, depreciation and impairment losses | 651.619 | 1.334.043 | 435.790 | 62.686 | 2.484.139 |
| Operating income (EBIT) | 833.328 | 2.953.771 | -400.177 | -61.335 | 3.325.588 |

On March 31, 2016 and 2015 income and non-current assets by geography is presented as follows:

| 31 MARCH 2016 | Portugal (1) | Espanha | Grupo |
|---|---------------------|-------------------|--------------------|
| Restaurants | 39.994.416 | 12.307.746 | 52.302.162 |
| Merchandise | 109.151 | 396.041 | 505.192 |
| Rendered services | 58.320 | 91.650 | 149.970 |
| Total sales and services | 40.161.887 | 12.795.437 | 52.957.324 |
| Tangible fixed and intangible assets | 130.725.599 | 18.459.198 | 149.184.797 |
| Goodwill | 7.605.482 | 32.903.527 | 40.509.009 |
| Deferred tax assets | 2.877.297 | 391.564 | 3.268.861 |
| Financial investments - joint controlled subsidiaries | 2.409.582 | - | 2.409.582 |
| Other financial investments | 408.194 | - | 408.194 |
| Other financial assets | 10.573.511 | - | 10.573.511 |
| Other non-current assets | - | 1.384.562 | 1.384.562 |
| Total non-current assets | 154.599.665 | 53.138.851 | 207.738.516 |
| 31 MARCH 2015 | Portugal (1) | Espanha | Grupo |
| Restaurants | 35.507.416 | 11.092.999 | 46.600.415 |
| Merchandise | 129.047 | 392.351 | 521.398 |
| Rendered services | 62.968 | 85.975 | 148.943 |
| Total sales and services | 35.699.431 | 11.571.325 | 47.270.756 |
| Tangible fixed and intangible assets | 133.691.667 | 19.373.346 | 153.065.013 |
| Goodwill | 7.691.061 | 32.903.527 | 40.594.588 |
| Deferred tax assets | 99.777 | 377.389 | 477.166 |
| Financial investments - joint controlled subsidiaries | 2.453.418 | - | 2.453.418 |
| Other financial investments | 381.245 | - | 381.245 |
| Other financial assets | - | - | - |
| Other non-current assets | - | 1.474.662 | 1.474.662 |
| Total non-current assets | 144.317.168 | 54.128.924 | 198.446.092 |

(1) Due to the small size of its operations Angola is included in Portugal segment.

6. UNUSUAL AND NON-RECURRING FACTS AND SEASON ACTIVITY

In operating income, from the agreement with Ascendi, is a non-current income of 2.397.758 eur corresponding to compensation for loss of traffic by charging tolls on former Scuts. It was also agreed not to install the Guimarães Service Areas, Fafe and Paredes have been returned to their respective concession rights that led to the receipt of contractual interest in the amount of 1.570.323 eur (Note 16).

Furthermore, non-current consulting services in the amount of 951 thousand euros were provided to third parties.

In the restaurant segment season activity is characterized by a decrease of sales in the first two quarters of the year. In addition sales for the first three months of the year are influenced by the Easter calendar as well as the pace of openings or closures of the group restaurants. The previous years have evidenced that, in comparable perimeter and with an equal distribution of openings and closings, in the period that understands the first three months of the year, sales are about 23% of annual volume and.

7. TANGIBLE FIXED ASSETS

In the three months period ended 31 March 2016 and in the year ending on 31 December 2015, entries in the value of tangible fixed assets, depreciation and accumulated impairment losses were as follows:

| | Land | Buildings | Equipment | Other tangible fixed Assets | Tangible Assets in progress (1) | Total |
|--------------------------|------------------|-------------------|-------------------|-----------------------------|---------------------------------|--------------------|
| 1 January 2015 | | | | | | |
| Cost | 7.444.433 | 138.429.980 | 70.718.503 | 17.057.427 | 9.564.864 | 243.215.209 |
| Accumulated depreciation | - | 34.496.057 | 54.791.463 | 13.348.258 | - | 102.635.777 |
| Accumulated impairment | - | 7.844.284 | 562.633 | 62.515 | - | 8.469.432 |
| Net amount | 7.444.433 | 96.089.640 | 15.364.408 | 3.646.655 | 9.564.864 | 132.110.000 |

| | | | | | | |
|----------------------------------|-------------------|--------------------|-------------------|------------------|----------------|--------------------|
| 31 December 2015 | | | | | | |
| Initial net amount | 7.444.433 | 96.089.640 | 15.364.408 | 3.646.655 | 9.564.864 | 132.110.000 |
| Changes in consolidat perimeter | - | - | - | - | - | - |
| Currency conversion | -455.293 | -993.314 | -319.677 | -73.998 | -779.806 | -2.622.088 |
| Additions | 833.571 | 14.095.614 | 6.587.413 | 2.520.021 | 131.654 | 24.168.273 |
| Decreases | - | 275.933 | 169.302 | 13.776 | - | 459.012 |
| Transfers | 4.140.938 | 2.453.987 | 1.375.694 | 635.587 | -8.504.897 | 101.310 |
| Depreciation in the year | - | 3.845.385 | 4.181.118 | 857.312 | - | 8.883.815 |
| Deprec. by changes in the perim. | - | - | - | - | - | - |
| Impairment in the year | - | 2.929.579 | - | - | - | 2.929.579 |
| Impairment reversion | - | -148.054 | - | - | - | -148.054 |
| Final net amount | 11.963.649 | 104.743.084 | 18.657.418 | 5.857.177 | 411.815 | 141.633.143 |

| | | | | | | |
|--------------------------|-------------------|--------------------|-------------------|------------------|----------------|--------------------|
| 31 December 2015 | | | | | | |
| Cost | 11.963.649 | 150.435.664 | 76.028.676 | 19.707.381 | 411.815 | 258.547.187 |
| Accumulated depreciation | - | 36.522.989 | 56.954.512 | 13.802.872 | - | 107.280.372 |
| Accumulated impairment | - | 9.169.591 | 416.747 | 47.333 | - | 9.633.671 |
| Net amount | 11.963.649 | 104.743.084 | 18.657.418 | 5.857.177 | 411.815 | 141.633.143 |

| | Land | Buildings | Equipment | Other tangible fixed Assets | Tangible Assets in progress (1) | Total |
|----------------------------------|-------------------|--------------------|-------------------|-----------------------------|---------------------------------|--------------------|
| 31 March 2016 | | | | | | |
| Initial net amount | 11.963.649 | 104.743.084 | 18.657.418 | 5.857.177 | 411.815 | 141.633.143 |
| Changes in consolidat perimeter | - | - | - | - | - | - |
| Currency conversion | -657.665 | -1.497.519 | -657.386 | -195.385 | -16.892 | -3.024.847 |
| Additions | 34.759 | 861.010 | 352.648 | 68.973 | 998.732 | 2.316.122 |
| Decreases | - | 419.776 | 13.387 | 1.742 | 58.276 | 493.181 |
| Transfers | - | 38.122 | 790 | 5.228 | -90.761 | -46.621 |
| Depreciation in the year | - | 1.048.477 | 1.100.667 | 246.295 | - | 2.395.439 |
| Deprec. by changes in the perim. | - | - | - | - | - | - |
| Impairment in the year | - | - | - | - | - | - |
| Impairment reversion | - | - | - | - | - | - |
| Final net amount | 11.340.743 | 102.676.444 | 17.239.416 | 5.487.956 | 1.244.618 | 137.989.177 |

| | | | | | | |
|--------------------------|-------------------|--------------------|-------------------|------------------|------------------|--------------------|
| 31 March 2016 | | | | | | |
| Cost | 11.340.743 | 146.970.456 | 74.651.493 | 19.117.522 | 1.244.618 | 253.324.834 |
| Accumulated depreciation | - | 36.402.118 | 57.058.455 | 13.594.209 | - | 107.054.781 |
| Accumulated impairment | - | 7.891.894 | 353.623 | 35.358 | - | 8.280.875 |
| Net amount | 11.340.743 | 102.676.444 | 17.239.416 | 5.487.956 | 1.244.618 | 137.989.177 |

(1) changes in 2015 and in the three months period ended on 31 March 2016 are due, mainly, to KFC restaurants in Angola.

Investments in 2015, with the amount of about 24 million euros, refer mainly to KFC restaurants openings in Angola, and Burger King and Pizza Hut in Portugal.

8. INTANGIBLE ASSETS AND GOODWILL

Goodwill and intangible assets are broken down as follows:

| | <u>Mar-16</u> | <u>Dec-15</u> |
|-------------------|--------------------------|--------------------------|
| Goodwill | 40.509.009 | 40.509.009 |
| Intangible assets | 11.195.619 | 11.431.869 |
| | <u>51.704.628</u> | <u>51.940.878</u> |

In the three months period ended 31 March 2016 and in the year ending on 31 December 2015, entries in the value of intangible assets, amortization and accumulated impairment losses were as follows:

| | Goodwill | Industrial property | Other intangible Assets | Intangible Assets in progress | Total |
|--------------------------------------|--------------------------|--------------------------|-------------------------|-------------------------------|--------------------------|
| 1 January 2015 | | | | | |
| Cost | 42.456.266 | 21.231.044 | 5.969.250 | 2.487.970 | 72.144.530 |
| Accumulated amortization | - | 8.322.510 | 5.290.418 | - | 13.612.928 |
| Accumulated impairment | 1.861.678 | 2.511.522 | 70.110 | - | 4.443.310 |
| Net amount | <u>40.594.588</u> | <u>10.397.012</u> | <u>608.722</u> | <u>2.487.970</u> | <u>54.088.293</u> |
| 31 December 2015 | | | | | |
| Initial net amount | 40.594.588 | 10.397.012 | 608.722 | 2.487.970 | 54.088.293 |
| Changes in consolidat. perimeter | - | - | - | - | - |
| Currency conversion | - | -77.506 | - | -37.454 | -114.960 |
| Additions | - | 2.242.182 | 109.736 | 442.757 | 2.794.675 |
| Decreases | - | 7.075 | 71.086 | - | 78.161 |
| Transfers | -85.579 | 66.401 | - | -2.134.239 | -2.153.417 |
| Amortization in the year | - | 1.141.796 | 302.608 | - | 1.444.404 |
| Amortiz. by changes in the perimeter | - | - | - | - | - |
| Impairment in the year | - | 1.151.148 | - | - | 1.151.148 |
| Impairment reversion | - | - | - | - | - |
| Final net amount | <u>40.509.009</u> | <u>10.328.070</u> | <u>344.764</u> | <u>759.034</u> | <u>51.940.878</u> |
| 31 December 2015 | | | | | |
| Cost | 42.370.687 | 23.375.701 | 5.918.825 | 759.034 | 72.424.247 |
| Accumulated amortization | - | 9.386.529 | 5.534.246 | - | 14.920.775 |
| Accumulated impairment | 1.861.678 | 3.661.102 | 39.815 | - | 5.562.594 |
| Net amount | <u>40.509.009</u> | <u>10.328.070</u> | <u>344.764</u> | <u>759.034</u> | <u>51.940.878</u> |

| | Goodwill | Industrial property | Other intangible Assets | Intangible Assets in progress | Total |
|--------------------------------------|-------------------|---------------------|-------------------------|-------------------------------|-------------------|
| 31 March 2016 | | | | | |
| Initial net amount | 40.509.009 | 10.328.070 | 344.764 | 759.034 | 51.940.878 |
| Changes in consolidat. Perimeter | - | - | - | - | - |
| Currency conversion | - | -82.302 | - | -111.181 | -193.483 |
| Additions | - | 338.132 | - | 5.706 | 343.838 |
| Decreases | - | 198 | - | 69.054 | 69.252 |
| Transfers | - | - | - | - | - |
| Amortization in the year | - | 279.359 | 37.994 | - | 317.353 |
| Amortiz. by changes in the perimeter | - | - | - | - | - |
| Impairment in the year | - | - | - | - | - |
| Impairment reversion | - | - | - | - | - |
| Final net amount | 40.509.009 | 10.304.343 | 306.770 | 584.505 | 51.704.628 |
| 31 March 2016 | | | | | |
| Cost | 42.370.687 | 23.468.202 | 5.826.958 | 584.505 | 72.250.352 |
| Accumulated amortization | - | 9.502.757 | 5.511.587 | - | 15.014.344 |
| Accumulated impairment | 1.861.678 | 3.661.102 | 8.601 | - | 5.531.380 |
| Net amount | 40.509.009 | 10.304.343 | 306.770 | 584.505 | 51.704.628 |

Industrial property includes group's concessions and territorial rights.

Goodwill is broken down as shown below:

| | Mar-16 | Dec-15 |
|----------------------------------|-------------------|-------------------|
| Restaurants | 11.104.988 | 11.104.988 |
| Counters | 25.349.831 | 25.349.831 |
| Concessions and Catering | 3.874.469 | 3.874.469 |
| Other, write off and adjustments | 179.721 | 179.721 |
| | 40.509.009 | 40.509.009 |

9. INCOME PER SHARE

Income per share in the three months period ended 31 March 2016 and 2015 was calculated as follows:

| | Mar-16 | Mar-15 |
|--|-------------------|-------------------|
| Profit payable to shareholders | 5.913.159 | 2.371.180 |
| Mean weighted number of ordinary shares issued | 20.000.000 | 20.000.000 |
| Mean weighted number of own shares | -2.000.000 | -2.000.000 |
| | 18.000.000 | 18.000.000 |
| Basic earnings per share (€ per share) | 0,33 | 0,13 |
| Earnings diluted per share (€ per share) | 0,33 | 0,13 |
| Number of own shares at the end of the year | 2.000.000 | 2.000.000 |

10. DIVIDENDS

At the General Meeting of 29th April 2016, the company decided to pay a gross dividend of 0,10 euros per share (0,055 euros in 2015), representing a total value of 1.800.000 euros for outstanding shares (990.000 euros in 2015), settled on May 27th, 2016.

11. CONTINGENT ASSETS AND LIABILITIES

The group has contingent liabilities regarding bank and other guarantees and other contingencies related with its business operations (as licensing, advertising fees, food hygiene and safety and employees, and the rate of success of these processes is historically high in Ibersol). No significant liabilities are expected to arise from the said contingent liabilities.

On 31st March 2016 and 31st December 2015, responsibilities not recorded by the companies and included in the consolidation consist mainly of bank guarantees given on their behalf, as shown below:

| | <u>Mar-16</u> | <u>Dec-15</u> |
|-----------------|---------------|---------------|
| Bank guarantees | 1.910.888 | 1.875.027 |

Bank guarantees are related mainly to concessions and rents.

12. COMMITMENTS

No investments had been signed on the Balance Sheet date which had not taken place yet.

13. IMPAIRMENT

Changes in the three months period ended 31 March 2016 and in the year ending on 31 December 2015, under the heading of asset impairment losses were as follows:

| | <u>Mar-16</u> | | | | | <u>Closing balance</u> |
|---------------------------------|-------------------------|-----------------|------------------------------------|---------------------------|-----------------------------|------------------------|
| | <u>Starting balance</u> | <u>Transfer</u> | <u>Impairment assets disposals</u> | <u>Losses in the Year</u> | <u>Impairment reversion</u> | |
| Tangible fixed assets | 9.633.672 | - | -1.352.795 | - | - | 8.280.877 |
| Goodwill | 1.861.678 | - | - | - | - | 1.861.678 |
| Intangible assets | 3.700.917 | - | -31.214 | - | - | 3.669.703 |
| Stocks | 74.981 | - | - | - | - | 74.981 |
| Other current assets | 1.442.527 | 2.045 | - | -13.169 | -28.569 | 1.402.834 |
| Other non current assets | 134.342 | -2.045 | - | - | - | 132.297 |
| | <u>16.848.116</u> | <u>-</u> | <u>-1.384.009</u> | <u>-13.169</u> | <u>-28.569</u> | <u>15.422.369</u> |

| | <u>Dec-15</u> | | | | | <u>Closing balance</u> |
|---------------------------------|-------------------------|-----------------|------------------------------------|---------------------------|-----------------------------|------------------------|
| | <u>Starting balance</u> | <u>Transfer</u> | <u>Impairment assets disposals</u> | <u>Losses in the Year</u> | <u>Impairment reversion</u> | |
| Tangible fixed assets | 8.469.432 | - | -1.617.285 | 2.929.579 | -148.054 | 9.633.672 |
| Goodwill | 1.861.678 | - | - | - | - | 1.861.678 |
| Intangible assets | 2.581.631 | - | -31.862 | 1.151.148 | - | 3.700.917 |
| Stocks | 74.981 | - | - | - | - | 74.981 |
| Other current assets | 1.386.567 | 24.170 | - | 102.321 | -70.532 | 1.442.527 |
| Other non current assets | 158.512 | -24.170 | - | - | - | 134.342 |
| | <u>14.532.802</u> | <u>-</u> | <u>-1.649.147</u> | <u>4.183.048</u> | <u>-218.586</u> | <u>16.848.116</u> |

14. FINANCIAL RISK MANAGEMENT

14.1 Financial risk factors

The group's activities are exposed to a number of financial risk factors: market risk (including currency exchange risk, fair value risk associated to the interest rate and price risk), credit risk, liquidity risk and cash flow risks associated to the interest rate. The group maintains a risk management program that focuses its analysis on financial markets to minimise the potential adverse effects of those risks on the group's financial performance.

Financial risk management is headed by the Financial Department based on the policies approved by the Board of Directors. The treasury identifies, evaluates and employs financial risk hedging measures in close cooperation with the group's operating units. The Board provides principles for managing the risk as a whole and policies that cover specific areas, such as the currency exchange risk, the interest rate risk, the credit risk and the investment of surplus liquidity.

a) Market risk


i) Currency exchange risk

With regard to exchange rate risk, the Group follows a natural hedge policy using financing in local currency. Since the Group is mainly present in the Iberian market, bank loans are mainly denominated in euros and the volume of purchases outside the Euro zone are of irrelevant proportions.


The main source of the Group's exposure arises from the investment outside the euro area of operation that develops in Angola, although it is still small is growing and consequently to gain weight in the group activity. The reduction of oil prices is to lead to a shortage of foreign currency in Angola by the devaluation of the kwanza is a risk to consider. The financing of the Angolan subsidiary in foreign currency in the amount of \$ 1.875.000, does not have large exposure due to the reduced amount. The remaining financing concerning Angolan subsidiaries are denominated in the local currency, the same in which the income is generated. The difficulty in paying the imports have been increasing and the liabilities of the Angolan subsidiary in foreign currency has increased. The adopted policy is liability coverage in foreign currency assets indexed to USD.

Currency exchange rate used for conversion of the transactions and balances denominated in Kwanzas, were respectively:

Mar-16

| Euro exchange rates foreign currency per 1 Euro) | (x Rate on March, 31 2016 | Average interest rate March 2016 |
|--|------------------------------|-------------------------------------|
|  Kwanza de Angola (AOA) | 178,667 | 175,778 |

Dec-15

| Euro exchange rates foreign currency per 1 Euro) | (x Rate on December, 31 2015 | Average interest rate year 2015 |
|--|---------------------------------|------------------------------------|
|  Kwanza de Angola (AOA) | 147,842 | 134,409 |

Based on simulations performed on March 31, 2016, a decrease from 5% to 10% in AOA, concerning EUR and USD currency, keeping everything else constant, would have a negative impact of 61 thousand euros and 116 thousand euros, respectively, on the consolidated financial statements of the group.

ii) Price risk

The group is not greatly exposed to the merchandise price risk.

iii) Interest rate risk (cash flow and fair value)

With the exception of the Angola Treasury Bonds, the group has no significant interest bearing assets. Therefore, profit and cash flows from investment activities are substantially independent of changes in market interest rate. Regarding the Angolan State treasury bonds, interest is fixed, so there is also no risk.

The group's interest rate risk follows its liabilities, in particular long-term loans. Loans issued with variable rates expose the group to the cash flow risk associated to interest rates. Loans with fixed rates expose the group to the risk of the fair value associated to interest rates. At the current interest rates, in financing of longer maturity periods the group has a policy of totally or partially fixing the interest rates.

The unpaid debt bears variable interest rate, part of which has been the object of an interest rate swap. The interest rate swap to hedge the risk of a 8,75 million euros (commercial paper programmes) loan has the maturity of the underlying interest and the repayment plan identical to the terms of the loan.

Based on simulations performed on 31 March 2016, an increase of 100 basis points in the interest rate, maintaining other factors constant, would have a negative impact in the net profit of 58 thousand euros.

b) Credit risk

The main activity of the Group is carried out with sales paid in cash, or debit or credit card, so the Group has no significant credit risk concentrations. Regarding the customers, the risk is limited to the Catering business and sales of merchandise to franchisees representing less than 4% of the consolidated sales. The Group has policies to ensure that credit sales are made to customers with an appropriate credit history. The Group has policies that limit the amount of credit that customers have access to.

The Group's cash and cash equivalents include mainly deposits resulting from cash provided by sales and its deposits in current accounts. These amounts excluded, the value of financial investments at March 31, 2016, is not significant.

Deposits and other financial investments are spread over several credit institutions; therefore there is not a concentration of these financial assets.

c) Liquidity risk

Liquidity risk management implies maintaining a sufficient amount of cash and bank deposits, the feasibility of consolidating the floating debt through a suitable amount of credit facilities and the capacity to liquidate market positions. Treasury needs are managed based on the annual plan that is reviewed every quarter and adjusted daily. Related with the dynamics of the underlying business operations, the group's treasury strives to maintain the floating debt flexible by maintaining credit lines available.

The Group considers that the short-term bank loans are due on the renewal date and that the commercial paper programmes matured on the dates of denunciation.

At the end of the year, current liabilities reached 68 million euros, compared with 37 million euros in current assets. This disequilibrium is, on one hand, a financial characteristic of this business and, on the other hand, due to the use of commercial paper programmes in which the Group considers the maturity date as the renewal date, regardless of its initial stated periods. In order to ensure liquidity of the short term debt it is expected in the year 2016 the renewal of the commercial paper programmes (8.750.000 euros). However, in case of need, cash and cash equivalents and cash flows from operations are sufficient to settle current loans.

On March 31, 2016, the use of short term liquidity cash flow support was less than 1%. Investments in term deposits and other application of 9.6 million euros, match 32% of liabilities paid.

The following table shows the Group financial liabilities (relevant items), considering contractual cash-flows:

| | to March 2017 | from March 2017 to 2028 |
|--------------------------------|-------------------|-------------------------|
| Bank loans and overdrafts | 6.542.207 | 19.054.906 |
| Commercial paper | 11.250.000 | 10.250.000 |
| Suppliers of fixed assets c/ a | 7.626.893 | - |
| Suppliers c/ a | 18.111.620 | - |
| Leasing suppliers | 152.500 | 448.762 |
| Other creditors | 11.918.063 | 232.501 |
| Accrued costs | 10.513.752 | - |
| Total | 66.115.035 | 29.986.169 |

d) Capital risk

The company aims to maintain an equity level suitable to the characteristics of its main business (cash sales and credit from suppliers) and to ensure continuity and expansion. The capital structure balance is monitored based on

the gearing ratio (defined as: net remunerated debt / net remunerated debt + equity) in order to place the ratio within a 35%-70% interval.

On 31st March 2016 the gearing ratio was of 13% and on 31st December 2015 of 14%, as follows:

| | <u>Mar-16</u> | <u>Dec-15</u> |
|------------------------|--------------------|--------------------|
| Bank loans | 47.698.375 | 43.435.303 |
| Other financial assets | -10.573.511 | -7.098.836 |
| Cash and bank deposits | <u>-16.696.385</u> | <u>-14.471.082</u> |
| Net indebtedness | 20.428.479 | 21.865.385 |
| Equity | <u>136.152.304</u> | <u>135.046.003</u> |
| Total capital | <u>156.580.783</u> | <u>156.911.388</u> |
| Gearing ratio | 13% | 14% |

Given the current constraints of the financial markets and despite the goal of placing the gearing ratio in the range 35% -70%, prudently, in March 2016 we have a 13% ratio and in December 2015, 14%.

14.2 Estimated fair value

The fair value of financial instruments commercialised in active markets (such as publicly negotiated derivatives, securities for negotiation and available for sale) is determined based on the listed market prices on the consolidated statement of financial position date. The market price used for the group's financial assets is the price received by the shareholders in the current market. The market price for financial liabilities is the price to be paid in the current market.

The nominal value of accounts receivable (minus impairment adjustments) and accounts payable is assumed to be as approximate to its fair value. The fair value of financial liabilities is estimated by updating future cash flows contracted at the current market interest rate that is available for similar financial instruments.

15. OTHER CURRENT ASSETS AND LIABILITIES

Other current assets and liabilities on 31 March 2016 and 31st December 2015 are broken down as follows:

Other current assets

| | <u>Mar-16</u> | <u>Dec-15</u> |
|---------------------------------|-------------------|-------------------|
| Clients | 3.326.070 | 3.688.266 |
| State and other public entities | 188.472 | 203.710 |
| Other debtors | 6.548.103 | 4.876.466 |
| Advances to suppliers | 675.473 | 94.089 |
| Accruals and income | 1.291.345 | 1.591.708 |
| Deferred costs | <u>1.814.987</u> | <u>1.781.688</u> |
| Other current assets | 13.844.450 | 12.235.927 |
| Accumulated impairment losses | <u>1.402.834</u> | <u>1.442.527</u> |
| | 12.441.616 | 10.793.400 |

Other current liabilities

| | <u>Mar-16</u> | <u>Dec-15</u> |
|---------------------------------|-------------------|------------------|
| Other creditors | 2.052.009 | 1.986.777 |
| State and other public entities | 6.581.787 | 6.020.854 |
| Deferred income | <u>1.641.875</u> | <u>709.493</u> |
| | <u>10.275.671</u> | <u>8.717.124</u> |

16. NET FINANCING COST

Net financing cost on 31st March 2016 and 31st December 2015 are broken down as follows:

| | <u>2016</u> | <u>2015</u> |
|----------------------------------|-------------------|----------------|
| Interest paid | 470.001 | 280.296 |
| Interest earned (1) | -1.717.878 | -10.776 |
| Payment discounts obtained | -2.417 | -2.151 |
| Other financial costs and income | 199.268 | -118.719 |
| | <u>-1.051.026</u> | <u>148.650</u> |

(1) 2016 balance is essentially the compensatory interest of Aenor (Note 6).

17. TRANSACTIONS WITH RELATED PARTIES

The related parties of Ibersol group are:

- António Carlos Vaz Pinto de Sousa – 1.400 shares (*)
- António Alberto Guerra Leal Teixeira – 1.400 shares (*)
- ATPS, SGPS, SA – 10.981.701 shares

(*) ATPS voting rights are also attributable to Antonio Carlos Vaz Pinto de Sousa and António Alberto Guerra Leal Teixeira under subparagraph b) of paragraph 1 of article 20 and paragraph 1 Article 21, both of the Portuguese Market Code, by holding the domain of ATPS, in which they participate indirectly in equal parts by their companies, respectively, CALUM – Serviços e Gestão, S.A. with the NIPC 513799486 and DUNBAR – Serviços e Gestão, S.A with the NIPC 513799257, which together hold the majority of the capital of ATPS.

- Joint controlled entities – UQ Consult

With respect to the balances and transactions with related entities, the overall value of the balances and transactions of the Group with the joint controlled UQ Consult relates mainly to support services and management information systems, and was, respectively, 765.348 and 616.019 euros.

- Administrators

The company shareholder ATPS-S.G.P.S., S.A., which signed a service-rendering contract with the subsidiary Ibersol Restauração, S.A.. ATPS-S.G.P.S., S.A. under contract with Ibersol Restauração, S.A. has the obligation to ensure that its administrators, António Carlos Vaz Pinto de Sousa and Antonio Alberto Guerra Leal Teixeira, manage the group without incur in any additional charge. The company does not pay directly to its administrators any remuneration.

18. SUBSEQUENT EVENTS

There were no subsequent events as of 31 March 2016 that may have a material impact on these financial statements.

19. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved by the Board of Directors and authorised for emission on 18th May 2016.