

IBERSOL S.G.P.S., S.A.

Registered Office: Edifício Península, Praça do Bom Sucesso, 105/159, 9º, Porto

Share Capital: 30.000.000 €

Porto Commercial Registry and Fiscal Number 501669477

Publicly Listed Company

**POSTAL VOTE
INSTRUCTIONS AND FORM**

1. Under the terms of the 20th Association Article, number 1, the Shareholder's General Meeting is composed only by Shareholders with voting rights, who own shares or subscription titles that replace them, and until five working days prior to the general meeting date, prove nearby the company, it's ownership under the quoted article of association.
2. According to the 22nd Association Article, number 3, the voting right in the general meeting of Ibersol SGPS, SA. can be exercised by postal vote, and for this purpose it can be used the postal vote formulary in www.ibersol.pt
3. Postal votes shall only be considered valid if received in the registered office of the Company, seated at : - " Edifício Península, Praça do Bom Sucesso, nº 105 a 159, 9º andar, 4150-146 Porto, Portugal ", by means of a registered letter with confirmation of receipt, addressed to the Chairman of the Board of Shareholders' General Meeting, with at least three days notice before the General Meeting's date, also keeping the obligation of proving the quality of shareholder, in accordance to number one of the 20th article of the Company's Association Articles;
4. The postal vote declaration shall be signed by the shareholder or by his legal representative, and if the shareholder is a singular person, he must attach to the vote declaration an authentic copy of his /her's Identity Card, if the shareholder is a corporate person, it's signature must be recognized as dully authorized and mandated for the purpose, in terms of the Association Articles 22nd, number 5;
5. Postal vote declarations shall be considered only as valid, if it complies, clear and expressly, the following conditions:
 - a) Mention of the point or points of the agenda that the declaration referrers to;
 - b) Mention the concrete proposal which the declaration is referred to, also mentioning the respective proponent or proponents;
 - c) Mention the precise and unconditional voting sense to each proposal;
6. Nevertheless the stated in alinea b) of the previous number, a shareholder is allowed to send a vote declaration referring to a precise proposal, stating that he/she votes against all the other proposals in the same point of the agenda, without further specification;
7. The postal vote declaration which does not mention other proposals beyond the ones that it refers to, will be understood as an abstention vote concerning the other proposals;
8. The issued postal votes will be understood as negative votes concerning proposals presented after the issuance of the postal vote;
9. It is a competence of the Chairman of the Board of the Shareholders' General Meeting, or his/her substitute, to verify the conformity of the postal vote declarations, and it will be understood as non issued votes those ones that configure declarations not accepted;
10. It competes to the Company to assure the confidentiality of the issued postal votes until the voting moment;
11. The personal data furnished to the Company by the shareholders, the financial intermediaries and their representatives, in the exercise of their right to participate, being representing, and vote in the shareholders' general meeting, directly or indirectly thorough their intermediaries, will be treated by the Company to manage its relationship with the shareholders, pursuant to the shareholders' general meeting, in the fulfillment of the Company's legal obligations.

POSTAL VOTE FORM
Annual Shareholder's General Meeting of 14th May 2018

To the Chairman of the Board of the Shareholder's General Meeting
of *IBERSOL, SGPS, SA*.
Edifício Península, Praça do Bom Sucesso, n.º 105 a 159 – 9º andar,
4150-146 PORTO
PORTUGAL

POSTAL VOTE DECLARATION

Shareholder's name: _____
Full Address: _____
Fiscal number: _____
Number of shares: _____
Custodian Bank(s): _____

Agenda:

Point 1. To resolve upon the Management Report and Individual Accounts for the year 2017;

Proposer: _____

In favour	Abstention	Against
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Proposals presented by other proposers:

Vote against ?

Point 2. To resolve upon the Management Report, Consolidated Accounts and Sustainability Report for the year 2017;

Proposer: _____

In favour	Abstention	Against
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Proposals presented by other proposers:

Vote against ?

Point 3. To resolve upon the proposal of distribution of year-end results 2017:

Proposer: _____

In favour Abstention Against

Proposals presented by other proposers:

Vote against ?

Point 4. To resolve upon a general evaluation of the company's management and supervision;

Proposer: _____

In favour Abstention Against

Proposals presented by other proposers:

Vote against?

Point 5. To resolve upon the proposal of capital increase to thirty six million euros by incorporation of reserves:

Proposer: _____

In favour Abstention Against

Proposals presented by other proposers:

Vote against ?

Point 6. To resolve upon the proposal of amendment of the Article Four number one of the By-laws, as mentioned in the published proposal:

Proposer: _____

In favour Abstention Against

Proposals presented by other proposers:

Vote against ?

Point 7. To resolve upon the purchase and sale of own shares up to the legal limit of 10% :

Proposer: _____

In favour Abstention Against

Proposals presented by other proposers:

Vote against ?

Point 8. To resolve upon the purchase and/or share-holding of representative shares of the company's share capital, by its direct or indirect participated companies, under the 325th B article of the Companies Code;

Proposer: _____

In favour Abstention Against

Proposals presented by other proposers:

Vote against ?

Point 9. To resolve upon the Statutory Audit Committee's proposal of nomination of the Company's Statutory Auditor, being proposed:

- **The election of KPMG & Associados, SROC, S.A.** (SROC nr. 189), represented by ADELAIDE MARIA VIEGAS CLARE NEVES (ROC nr. 862), as the Company's Statutory External Auditor, for the mandate of four years, from 2018 to 2021 and the election of VITOR MANUEL DA CUNHA RIBEIRINHO (ROC nr. 1081) as **alternative** Statutory External Auditor, for the mandate of four years, from 2018 to 2021:

In favour Abstention Against

- In case of abstention or vote against in the previous paragraph, do you vote in alternative and considered the set forth in article 3, paragraph 3, subparagraph f) of Audit Supervision Law and in article 16, paragraph 2 of (EU) Regulation nr. 537/2014 – in the election of **DELOITTE & Associados, SROC, SA** (SROC Nr. 43) represented by NUNO MIGUEL DOS SANTOS FIGUEIREDO (ROC Nr. 1272) as the Company's Statutory External Auditor, for the mandate of four years, from 2018 to 2021, and the election of PAULO ALEXANDRE ROCHA SILVA GASPAS (ROC nr. 1300) as **alternative** Statutory External Auditor, for the mandate of four years, from 2018 to 2021:

In favour Abstention Against

Point 10. Appreciation of the Remuneration Committee's and Board of Director's statements concerning the remuneration policy applicable to the management and supervision bodies and to other company's directors;

In favour Abstention Against

(Shareholder's signature)

To attach:

- **if singular shareholder:** authentic copy of the Identity Card by a notary, a lawyer or a legal clerk.
- **if corporate shareholder:** the signature(s) should be authenticated by a notary, a lawyer or a legal clerk as duly authorized and mandated for the purpose.