IBERSOL S.G.P.S., S.A.

Registered Office: Edifício Península, Praça do Bom Sucesso, 105/159, 9º, Porto Share Capital : 20.000.000 € Porto Commercial Registry and Fiscal Number 501669477 Publicly Listed Company

POSTAL VOTE INSTRUCTIONS AND FORM

1. Under the terms of the 20th Association Article, number 1, the Shareholder's General Meeting is composed only by Shareholders with voting rights, who own shares or subscription titles that replace them, and until five working days prior to the general meeting date, prove nearby the company, it's ownership under the quoted article of association.

2. According to the 22nd Association Article, number 3, the voting right in the general meeting of Ibersol SGPS, SA. can be exercised by postal vote, and for this purpose it can be used the postal vote formulary in <u>www.ibersol.pt</u>

3. Postal votes shall only be considered valid if received in the registered office of the Company, seated at : - " Edifício Peninsula, Praça do Bom Sucesso, nº 105 a 159, 9º andar, 4150-146 Porto, Portugal ", by means of a registered letter with confirmation of receipt, addressed to the Chairman of the Board of Shareholders' General Meeting, with at least thee days notice before the General Meeting's date, also keeping the obligation of proving the quality of shareholder, in accordance to number one of the 20th article of the Company's Association Articles;

4. The postal vote declaration shall be signed by the shareholder or by his legal representative, and if the shareholder is a singular person, he must attach to the vote declaration an authentic copy of his Identity Card, if the shareholder is a corporate person, it's signature must be recognized as dully authorized and mandated for the purpose, in terms of the Association Article 22^{nd,} number 5 ;

5. Postal vote declarations shall be considered only as valid, if it complies, clear and expressly, the following conditions:

- a) Mention of the point or points of the agenda that the declaration referrers to;
- b) Mention the concrete proposal which the declaration is referred to, also mentioning the respective proponent or proponents;
- c) Mention the precise and unconditional voting sense to each proposal, mentioning as well that the vote will stand even if the proposal should be amended by it's proponent;

6. Nevertheless the stated in alinea b) of the previous number, a shareholder is allowed to send a vote declaration referring to a precise proposal, stating that he votes against all the other proposals in the same point of the agenda, without further specification;

7. The postal vote declaration which does not mention other proposals beyond the ones that it refers to, will be understood as an abstention vote concerning the other proposals;

8. The issued postal votes will be understood as negative votes concerning proposals presented after the issuance of the postal vote;

9. It is a competence of the Chairman of the Board of the Shareholders' General Meeting, or his/her substitute, to verify the conformity of the postal vote declarations, and it will be understood as non issued votes those ones that configure declarations not accepted;

10. It competes to the Company to assure the confidentiality of the issued postal votes until the voting moment;

FORM

To the Chairman of the Board of the Shareholder's General Meeting of *IBERSOL, SGPS, SA.* **Annual Shareholder's General Meeting of 30th April 2015** Edifício Península, Praça do Bom Sucesso, n.º 105 a 159 – 9º andar, 4150-146 PORTO PORTUGAL

EXERCISE OF POSTAL VOTE

Shareholder's name:			
Full Address:			
Fiscal number:			
Number of shares:			
Custodian Bank(s):			
Agenda :			
Point 1. To resolve upon the Management	Report, Balanc	e Sheet and	Accounts for the
year 2014;			
Proposer:			
	In favour	Abstention	Against
Proposals presented by other proposers:			
			_
		Vote agair	ist?
The above expressed vote stands in case the	nat amendment	s are made to	the proposal by
it's proposer:			
	yes	no	

<u>Point 2.</u> To resolve upon the consolidated Management Report, Balance Sheet and Accounts for the year 2014;

Proposer:_____

	In favour	Abstention	Against	
Proposals presented by other proposers:				
		Vote against?		
The above expressed vote stands in case th it's proposer:	at amendmen	ts are made to	the proposal by	
	Yes	no		
Point 3. To resolve upon the proposal of dist	ribution of yea	ar-end results 2	2014;	
Proposer:				
	In favour	Abstention	Against	
Proposals presented by other proposers:				
			_	
	_	Vote agai	nst?	
The above expressed vote stands in case th	at amendmen	ts are made to	the proposal by	
it's proposer:	yes	no		
Point 4. To resolve upon a general evalu supervision;	uation of the	company's m	nanagement and	
Proposer:				
	In favour	Abstention	Against	
Dropoolo procented by other proposed				
Proposals presented by other proposers:			_	
Vote	against?			

Vote against?

The above expressed vote stands in case that amendments are made to the proposal by it's proposer:

	Yes	no		
<u>Point 5.</u> To resolve upon the purchase and 10%; Proposer:		hares up to th	e legal limit of	
	In favour	Abstention	Against	
Proposals presented by other proposers:				
Vote ag	ainst?			
The above expressed vote stands in case the	at amendments	are made to t	he proposal by	
it's proposer:	yes	no		
Point 6. To resolve upon the purchase and/	or share-holdin	g of represent	ative shares of	
the company's capital share, by it's affiliated	l companies, u	nder the 325 th	B article of the	
Companies Code;				
Proposer:				
	In favour	Abstention	Against	
Proposals presented by other proposers:				
	Vote against?			
The above expressed vote stands in case that amendments are made to the proposal by				
it's proposer:	yes	no	-	

<u>Point 7</u>. Approval of the Remuneration Committee's and Board of Director's statements concerning the remuneration policy applicable to the management and supervision bodies and to other company's directors;

Proposer:			
	In favour	Abstention	Against
	(Shareholder's signature)		

Attach:

- if singular person : authentic copy of the Identity Card ;
- **if corporate person** : recognition of the signature(s) as dully authorized and mandated representative for the purpose ;